

Updated On: March 1, 2015

Autodesk is gradually transitioning new software purchases for our products to subscription options only. In the first phase of this transition, Autodesk will cease selling new perpetual licenses in Australia and New Zealand on June 7, 2015 for the following Autodesk AutoCAD LT family products: Autodesk® AutoCAD LT®, Autodesk® AutoCAD LT® for Mac®, Autodesk® Inventor LT™, Autodesk® Revit LT™, Autodesk® AutoCAD® Inventor LT™ Suite, Autodesk® Revit LT™ Suite.

In the second phase of this transition, new seats of individual desktop software products, excluding Design and Creation Suites, will generally be available only as a Desktop Subscription after January 31, 2016.

Throughout this transitional period, Autodesk and our Authorized Resellers will work with customers to make this transition as smooth as possible and will provide as much advance notice as possible so that customers can anticipate and plan for these changes. The following FAQ has been prepared to address any questions about this transition.

Table of contents

Latest Updates **3**

The following questions and answers in the document are new or contain new information. If you have already reviewed this FAQ, you should focus your attention here:

- 2.5 What exactly is a “network subscription”? 3
- 2.6 When will a “network subscription” be available? 3
- 5.3 Is this a global change? 3

1. Overview **3**

- 1.1 What is changing? 3
- 1.2 Who is impacted by these changes? 3
- 1.3 What products are affected? 3
- 1.4 Does this change apply to Autodesk Suites such as the Autodesk Design and Creation Suites? 4
- 1.5 Why is Autodesk discontinuing some perpetual licenses? 4
- 1.6 Does this affect existing software purchased under a perpetual license? 4
- 1.7 How will this change impact Maintenance Subscription customers? 4
- 1.8 How will Autodesk ease this transition for customers? 4
- 1.9 Are there any changes to Cloud Service Subscription? 5

2. Desktop Subscription **5**

- 2.1 What is Desktop Subscription? Does Desktop Subscription use the cloud to store applications and data? 5
- 2.2 What are the key features/benefits of Desktop Subscription licenses? 5
- 2.3 Currently not all Autodesk products are available as Desktop Subscription. What is the timeline for making these products available? 5
- 2.4 I am currently sharing perpetual licenses for individual products on a network. With this announcement, what options will be available to maintain or buy new network licenses for individual products? 5
- 2.5 What exactly is a “network subscription”? 5
- 2.6 When will a “network subscription” be available? 5
- 2.7 Is Autodesk making any changes to Desktop Subscription as part of this transition? 6
- 2.8 Will Autodesk support previous version (PV) rights under Desktop Subscription? 6

3. Maintenance Subscription **6**

- 3.1 What is Maintenance Subscription 6
- 3.2 What happens if I am a current Maintenance Subscription customer? 6
- 3.3 What happens if a Maintenance Subscription expires? 6
- 3.4 Will Maintenance Subscription customers be able to crossgrade a perpetual license and remain on Maintenance Subscription? 6
- 3.5 How long can current Maintenance Subscription customers remain on Maintenance Subscription? 6
- 3.6 Will existing Maintenance Subscription customers be able to add additional seats under Maintenance Subscription after Jan 31, 2016? 7
- 3.7 What happens if a customer with a perpetual license chooses to discontinue Maintenance Subscription? 7

4. Enterprise Business Agreements **7**

4.1 How will this change impact Enterprise Business Agreement customers in the near term?	7
4.2 What will happen to customers with Enterprise Business Agreements that include perpetual rights to their software when the agreement ends?	7
4.3 Will customers with an Enterprise Business Agreement be able to add new perpetual licenses to their agreement?	7
4.4 Where can Enterprise customers get more information?	7

5. General Questions **7**

5.1 How will this change affect customers in Government, Education, and others who are unable to utilize electronic delivery or web-accessed software?	7
5.2 How will these changes affect education customers?	8
5.3 Is this a global change?	8

Latest Updates

The following questions and answers in the document are new or contain new information. If you have already reviewed this FAQ, you should focus your attention here:

1.3 What products are affected?	
2.3 Currently not all Autodesk products are available as Desktop Subscription. What is the timeline for making these products available?	
2.4 I am currently sharing perpetual licenses on a network. With this announcement, what options will be available to maintain or buy new network licenses?	
2.5 What exactly is a “network subscription”?	
2.6 When will a “network subscription” be available?	
3.4 Will Maintenance Subscription customers be able to crossgrade a perpetual license and remain on Maintenance Subscription?	
5.3 Is this a global change?	

1. Overview

1.1 What is changing?

Effective January 31, 2016 Autodesk will discontinue selling new perpetual (standalone or network) licenses of most individual (non-suite) products. New Desktop Subscription licenses for these products will be available as multi-year, annual, quarterly or monthly plans. Active Maintenance Subscription agreements on previously purchased perpetual licenses will continue to be renewable.

1.2 Who is impacted by these changes?

Any company or individual who wishes to purchase new software licenses of the products listed in Question 1.3 after January 31, 2016 will only have the option to purchase as Desktop Subscription or term-based licenses. Customers wishing to purchase the underlined products in Question 1.3 will only have Desktop Subscription as an option starting Jun 6, 2015.

If you are a customer with an active Maintenance Subscription contract(s), see section 3 for details on licenses, benefits and purchasing options. If you are on an Autodesk Enterprise Business Agreement or a customer who is unable to utilize electronic delivery or web-accessed software, please refer to Section 4.

1.3 What products are affected?

Autodesk plans to discontinue the sale of new perpetual licenses in all countries globally where Autodesk software is available for most individual desktop software products. The products affected on Jan 31, 2016 are listed below. The underlined products are part of the LT Family Early Launch (LTEL) that begins Jun 6, 2015:

Autodesk® 3ds Max®	Autodesk® AutoCAD® MEP	Autodesk® Inventor® Professional
Autodesk® 3ds Max® with Softimage®	Autodesk® AutoCAD® P&ID	Autodesk® Maya®
Autodesk® Alias® AutoStudio	Autodesk® AutoCAD® Plant 3D	Autodesk® Maya LT™
Autodesk® Alias® Concept	Autodesk® AutoCAD® Raster Design	Autodesk® Maya® with Softimage®
Autodesk® Alias® SpeedForm	<u>Autodesk® AutoCAD® Revit LT™ Suite</u>	Autodesk® Motion Builder®
Autodesk® Alias® Surface	Autodesk® AutoCAD® Utility Design	Autodesk® Mudbox®
Autodesk® AutoCAD®	Autodesk® AutoCAD® Civil 3D®	Autodesk® Navisworks® Simulate
Autodesk® AutoCAD® for Mac®	Autodesk® Fabrication CADmep™	Autodesk® Navisworks® Manage
Autodesk® AutoCAD® Architecture	Autodesk® Fabrication CAMduct™	Autodesk® Point Layout
<u>Autodesk® AutoCAD® Inventor LT™ Suite</u>	Autodesk® Fabrication ESTmep™	Autodesk® Revit® Architecture
<u>Autodesk® AutoCAD LT®</u>	HSMWorks Premium	<u>Autodesk® Revit LT™</u>
<u>Autodesk® AutoCAD LT® for Mac®</u>	HSMWorks Professional	Autodesk® Revit® Structure
Autodesk® AutoCAD LT® Civil Suite	Autodesk® Inventor HSM™	Autodesk® River and Flood Analysis
Autodesk® AutoCAD® Electrical	Autodesk® Inventor HSM™ Pro	Autodesk® Showcase®
Autodesk® AutoCAD® Map 3D	Autodesk® Inventor®	Autodesk® Structural Bridge Design
Autodesk® AutoCAD® Mechanical	<u>Autodesk® Inventor LT™</u>	Autodesk® Vehicle Tracking

1.4 Does this change apply to Autodesk Suites such as the Autodesk Design and Creation Suites?

New perpetual licenses for Autodesk Design & Creation Suites will continue to be offered beyond January 31, 2016. Any transition to a subscription-only based offering for Autodesk Design & Creation Suites will be communicated well in advance.

1.5 Why is Autodesk discontinuing some perpetual licenses?

With this change, Autodesk is continuing its transition to subscription-based products, which offer customers a lower entry price, greater choice of tools and the ability to pay-as-you-go. With its shift away from software “ownership” or perpetual licenses, Autodesk plans to continually innovate and improve its Desktop Subscription products, more tightly integrate them with cloud services, allow access from multiple devices and at any time, make them easier to deploy and manage, and reduce file compatibility issues.

1.6 Does this affect existing software purchased under a perpetual license?

No, if a customer already has a perpetual license or purchases a new perpetual license at any time through Jan 31, 2016 (or Jun 6, 2015 for LTEL), that license doesn't go away. They still retain the perpetual license to that software and can continue to use it in accordance with their perpetual license agreement. If the software product is covered by Maintenance Subscription, they will also continue to receive their Maintenance Subscription benefits.

1.7 How will this change impact Maintenance Subscription customers?

Customers with current Maintenance Subscription contracts on Jan 31, 2016 (or Jun 6, 2015 for LTEL), will retain the option to renew Maintenance Subscription for the affected products (and receive corresponding benefits). The elimination of perpetual licenses only impacts the ability to make new purchases of new perpetual licenses.

Current Maintenance Subscription customers who need additional licenses will have the option to purchase network licenses on subscription and share these licenses on a network server with previously purchased perpetual network licenses. This option gives customers the ability to continue to receive subscription benefits such as software updates and usage flexibility and share their existing perpetual licenses and subscription based licenses on a network server. See Section 2 for more information about “network subscription.”

1.8 How will Autodesk ease this transition for customers?

Autodesk is doing several things to make the transition to Desktop Subscription as smooth as possible for customers:

- Providing the time needed to assess options and make plans by providing a full year of advance notice of changes to come
- Allowing Maintenance Subscribers to continue to renew their Maintenance Subscriptions and receive/access the benefits of their Maintenance Subscription
- Making Autodesk Account the one place to manage all of your products, subscriptions and services

Autodesk [and other products] are registered trademarks or trademarks of Autodesk, Inc., and/or its subsidiaries and/or affiliates in the USA and/or other countries. All other brand names, product names, or trademarks belong to their respective holders. Autodesk reserves the right to alter product offerings, and specifications and pricing at any time without notice, and is not responsible for typographical or graphical errors that may appear in this document. © 2015 Autodesk, Inc. All rights reserved.

- Providing the ability to lock in your subscription rate by introducing the option of a multi-year Desktop Subscription offering
- Continuing to offer Autodesk Design and Creation Suites as a perpetual license

1.9 Are there any changes to Cloud Service Subscription?

Separately purchased Cloud Service Subscription offerings, such as BIM 360, PLM 360 or Fusion 360, are not impacted. Cloud services that are included with offerings as Maintenance Subscription and Desktop Subscription benefits will continue to be included in those offerings.

2. Desktop Subscription

2.1 What is Desktop Subscription? Does Desktop Subscription use the cloud to store applications and data?

Desktop Subscription gives access to Autodesk software—the same full version as with a perpetual license—but with a flexible, pay-as-you-go approach for a software budget that’s easier to manage. Desktop Subscription provides benefits such as Basic Support, access to the latest software and product enhancements, and in some cases, access to select cloud services. The desktop software application delivered through Desktop Subscription as well as associated user data continue to be stored on a local machine, and any usage of included Autodesk cloud services is optional.

2.2 What are the key features/benefits of Desktop Subscription licenses?

Desktop Subscription grants license holders the right to use the software for a specified period of time with the option to renew their contract for additional payments. Customers who purchase a Desktop Subscription receive benefits such as Basic Support, options for more advanced support, access to the latest software and product enhancements, and in some cases, access to select cloud services.

2.3 Currently not all Autodesk products are available as Desktop Subscription. What is the timeline for making these products available?

Desktop Subscription, where currently unavailable, will be introduced during the transition. Any new product or service introduced during this time will be available only as Desktop or Cloud Subscription. All of the products included in our LT Family Early Launch will have a Desktop Subscription option available before we discontinue perpetual license sales on Jun 6, 2015.

2.4 I am currently sharing perpetual licenses on a network. With this announcement, what options will be available to maintain or buy new network licenses for individual products?

Autodesk understands that, after Jan 31, 2016, customers who have perpetual network licenses for individual products may need a way to add network license seats. As such, we plan to introduce the option to purchase licenses for individual products on a “network subscription” basis. We expect to introduce this new “network subscription” option to customers on Maintenance Subscription prior to Jan 31, 2016.

2.5 What exactly is a “network subscription”?

A “network subscription” is similar to a perpetual network license with one primary difference. While a perpetual network license is activated and used indefinitely, a “network subscription” is usable only for a specified term (e.g., one year) unless renewed. These licenses should work with existing perpetual network licenses the customer already has to create a seamless sharing experience. The term length we will offer is currently being defined. We expect to offer “network subscriptions” at 1.5 times the equivalent Desktop Subscription price.

2.6 When will a “network subscription” be available?

The “network subscription” offering is currently being developed, and we expect it will be available prior to Jan 31, 2016. More information will be provided when this offering is fully defined.

2.7 Is Autodesk making any changes to Desktop Subscription as part of this transition?

Autodesk plans to introduce new multi-year Desktop Subscription plans (2-year and 3-year plans) in March 2015, this includes products that are part of our LT Family Early Launch.

2.8 Will Autodesk support previous version (PV) rights under Desktop Subscription?

Autodesk understands the value our customers gain from access to use prior versions. Autodesk intends to make the same previous version benefits available for desktop subscribers as is available to maintenance subscribers. We expect to introduce this change prior to the start of our LT Family Early Launch on Jun 6, 2015.

3. Maintenance Subscription

3.1 What is Maintenance Subscription

Maintenance Subscription ensures a perpetual license holder receives term-based benefits such as Basic Support, options for more advanced support, access to the latest software and product enhancements, and in some cases, access to select cloud services. A Maintenance Subscription agreement must be applied to a separately purchased perpetual license.

3.2 What happens if I am a current Maintenance Subscription customer?

Current maintenance customers will continue enjoying the benefits of Maintenance Subscription so long as they continue to renew.

Current Maintenance Subscription customers that want to use network licensing will have the option to purchase network licenses on subscription and share these licenses on a network server with previously purchased perpetual network licenses. This option gives customers the ability to continue to receive subscription benefits such as software updates and usage flexibility and share their existing perpetual licenses and new term based licenses on a network server. See Section 2 for more information about “network subscription.”

Autodesk Enterprise Token Flex and Autodesk Multi-Flex licensing options (offered with Enterprise Business Agreements) will continue to be available to enterprise customers.

3.3 What happens if a Maintenance Subscription expires?

If a Maintenance Subscription is not renewed, customers will have to purchase a Desktop Subscription if they want to get the latest features and functionality. Autodesk will be reviewing Subscription renewal policies before Jan 31, 2016 and will communicate any changes well in advance of the effective date. Multi-year Maintenance Subscription discounts will no longer be offered after Aug 31, 2015.¹

3.4 Will Maintenance Subscription customers be able to crossgrade a perpetual license and remain on Maintenance Subscription?

Even after we discontinue the sale of perpetual licenses for a given product, customers may opt to purchase a crossgrade from that product to another product for which perpetual licenses are still sold. For example, a customer with perpetual license of AutoCAD LT after Jun 6, 2015 can crossgrade that perpetual licenses to AutoCAD or AutoCAD Design Suite Ultimate. But that customer could not purchase a crossgrade from AutoCAD LT to AutoCAD LT Inventor Suite. The customer’s current maintenance agreement will be moved to the new product at the time a crossgrade is purchased. We expect the policy will be similar for other products affected by the retirement of perpetual licensing on Jan 31, 2016.

3.5 How long can current Maintenance Subscription customers remain on Maintenance Subscription?

¹ Autodesk Authorized Resellers are independent resellers, they are free to participate to any promotion and set their own prices. Reseller prices may vary. Autodesk [and other products] are registered trademarks or trademarks of Autodesk, Inc., and/or its subsidiaries and/or affiliates in the USA and/or other countries. All other brand names, product names, or trademarks belong to their respective holders. Autodesk reserves the right to alter product and services offerings, and specifications and pricing at any time without notice, and is not responsible for typographical or graphical errors that may appear in this document. © 2015 Autodesk, Inc. All rights reserved.

While Autodesk is announcing our plans to discontinue the sale of new perpetual licenses, we are not eliminating Maintenance Subscription. Maintenance Subscription customers that remain in good standing on their Maintenance contracts can expect to remain on Maintenance for the foreseeable future. The multi-year Maintenance Subscription discount will no longer be offered after Aug 31, 2015¹.

3.6 Will existing Maintenance Subscription customers be able to add additional perpetual licenses seats under Maintenance Subscription after Jan 31, 2016?

Once Autodesk has discontinued sales of new perpetual seats for a product, customers will only have the option to renew Maintenance Subscription contracts for previously purchased perpetual licenses. No new Maintenance Subscription contracts can be started after Jan 31, 2016 for affected products (or Jun 6, 2015 for LTEL). In addition, the multi-year Maintenance Subscription discount will also be eliminated¹ on Aug 31, 2015.

3.7 What happens if a customer with a perpetual license chooses to discontinue Maintenance Subscription?

Customers with expired maintenance subscriptions can continue using their perpetual licenses; however they will lose Subscription benefits such as updates, technical product support, flexible license rights, and cloud services. Autodesk will be reviewing Subscription renewal policies before Jan 31, 2016. Changes will be communicated ahead of when they become effective. If a Maintenance Subscription is not renewed, customers will have to purchase a Desktop Subscription if they want to get the latest features and functionality.

4. Enterprise Business Agreements

4.1 How will this change impact Enterprise Business Agreement customers in the near term?

Customers who currently have an Enterprise Business Agreement with Autodesk for the Enterprise Flex, Multi-Flex or Token Flex Offerings will see no immediate change to the terms or benefits of their agreements.

4.2 What will happen to customers with Enterprise Business Agreements that include perpetual rights to their software when the agreement ends?

Customers with an Enterprise Business Agreement that includes perpetual rights to their software may exercise their rights to receive those perpetual licenses at the end of their agreement, or they may choose to renew those perpetual licenses under Maintenance Subscription at that time.

4.3 Will customers with an Enterprise Business Agreement be able to add new perpetual licenses to their agreement?

Customers with an Enterprise Business Agreement will be able to purchase new perpetual licenses, as permitted by the terms of their agreement even after sales of these licenses are retired generally. After Jan 31, 2016, customers entering into a new Enterprise Business Agreement will not have the option to purchase new perpetual licenses. Inventor LT Suite will continue to be available in new Enterprise Business Agreements executed after the start of our LT Family Early Launch on Jun 6, 2015, but will not be included in new agreements executed after Jan 31, 2016. Customers will have the option to purchase additional “network subscription” licenses, or Desktop Subscription licenses, as desired.

4.4 Where can Enterprise customers get more information?

Customers with an Enterprise Business Agreement should speak directly with their Autodesk Account Executive for more information about the perpetual license transition and how it will affect them.

5. General Questions

5.1 How will this change affect customers in Government, Education, and others who are unable to utilize electronic delivery or web-accessed software?

Autodesk [and other products] are registered trademarks or trademarks of Autodesk, Inc., and/or its subsidiaries and/or affiliates in the USA and/or other countries. All other brand names, product names, or trademarks belong to their respective holders. Autodesk reserves the right to alter product and services offerings, and specifications and pricing at any time without notice, and is not responsible for typographical or graphical errors that may appear in this document. © 2015 Autodesk, Inc. All rights reserved.

Autodesk is committed to finding solutions that will ease the transition to subscription-based models. Throughout this transition, we will work with our partners and customers to ensure that these changes do not prevent the purchase and use of Autodesk software.

5.2 How will these changes affect education customers?

The discontinuation of new perpetual licenses does not impact education customers. Qualified academic institutions, students and educators will continue to have free access to Educational Licenses. For more information, please visit <http://www.autodesk.com/education/free-software/all>

5.3 Is this a global change?

Yes, the discontinuation of perpetual licensing for most individual products (non-Suites) will go into effect on Jan 31, 2016 globally. However, there is one region where this transition will start earlier to provide valuable insight to Autodesk. In ANZ (Australia and New Zealand), the sale of new perpetual licenses for LT Family products will stop on Jun 6, 2015. Products included in the LT Family Early Launch (LTEL) are ACAD LT and AutoCAD LT for Mac, Inventor LT, Revit LT, Inventor LT Suite and Revit LT Suite. Customers in ANZ will be able to attach Maintenance Subscription to any perpetual licenses of these products purchased through Jun 6, 2015.